HULA NETWORKS

What Makes Hula Networks Different

Key Market Differentiators

- Customer Centric and OEM agnostic
- The highest level technical support available
- High level discounts on all OEM equipment
- 1 year warranty
- Stocking programs designed specifically to fit your need

- Asset Recovery programs
- Great customer service
- Local inventory
- Same day local deliveries
- Flexibility

Direct Certified OEM Relationships

Adtran, Brocade Communications, Nimble Storage, Ruckus Wireless & many more.

High-Level Engineering Support, Design, Training

Certifications
CCIE, CCDP, CCSP, CCSI, JNCIS, JNCIP, JNCIE, JNCIA-J, JNCI, MCSE, BCNE & many more.

Vision
As a leading Systems Integrator, Hula Networks is the ideal company to provide consultation for your network services. Our expertise in IT infrastructure makes us a natural complement to the telecommunications services that connect applications to end-users. With our engineering and design expertise on your side, you can spend less time worrying about rising hardware and energy costs and more time running your business.

Focus
High End routing, switching, VOIP, CPE programs, Network Design and integration services.

Ability
Includes design, deployment, verification and troubleshooting for major telecommunications providers including LEC's, CLEC's ILEC's, and enterprise businesses across the globe.

Projects include MPLS rollouts, DSL aggregation rollouts, ISDN/ATM integrations, EVDO backhaul over IP projects and Packet Cable (Voice) verification/preliminary assessment and testing procedures. From an enterprise standpoint, we have worked with voice from key systems and PBXs all through Cisco's UCM and router-based projects.

Our Wireless Focus
We offer full turnkey wireless solutions. We specialize in new Ruckus Wireless, Aruba Networks, Adtran (Blue Socket), and refurbished Cisco Systems. Hula Networks can be your "one-stop-shop".

Our engineers can implement a wireless solution that fits your specific needs. You may be looking for an entire wireless network or just engineered installation plans so you can have your own electricians install pre-configured hardware.

Hula Networks' wireless engineering team provides a number professional services options. Our experienced engineers can design your new wireless network using leading edge virtualization tools.

We can provide project management for your entire WLAN installation.

- Indoor and Outdoor Wireless Network Design
- RF Spectrum Analysis
- Site Survey (Pre and Post Deployment)
- Wireless Network Installation
- Hardware Sales, Configuration and Support
- WLAN Troubleshootin

Logistics Management

Hula Networks is in a position to help with inventory management, contract management, kitting services, staging,testing, quality assurance, shipping and receiving.

- Asset Recovery Services / Flexibility – Hula Networks provide customers with the logistical and technical expertise to assist our customers with the identification, cataloging and disposition of network assets both operational and obsolete.
- Kitting (one vendor one contact)
- Staging (expedite time to market)
- Testing and Quality Assurance
- Shipping and Receiving

Pre-owned Equipment

(no lead-time, 1 year warranty: greater than OEM, and aggressive discounts ranging from 50-95% off)

Single Point of Contact

From design to post-install bill review. We own your project and eliminate the common finger pointing that occurs in telecommunications

RFP Response Leverage

Hula Networks is customer centric and OEM agnostic.

Stocking Packages

Hula can help streamline operations in house and eradicate current lead-time issues.

Hula Networks Asset Recovery Services

- Hula Networks can help your company re-coupe monetary value assets via three primary practices
- Cash Offer
- Equipment Exchange
- Consignment
- Reduce expenses with proper disposal of e-waste goods

Flexibility

- Increase visibility of out of production equipment
- Hula Networks will customize an asset recovery program that best suits your individual needs and requirements

Pre-Owned Equipment

- Inventory – Over 20 million dollars of on hand inventory
- Testing – Rigorous 12 point inspection process
- Warranty – Standard 90 days warranty with both one and two year extended warranties are available on all pre-owned network equipment.

Contact your Hula Sales Rep for more details!

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