

## Government Capabilities

### Core Capabilities

Hula Networks, Inc. is able to help the Target Agency or Prime Contractor in their requirement for specific requirements.

### Savings

Refurbished Cisco and Juniper Equipment 50% to 95% discounts off regular retail pricing.

### Trade In and Trade Up

Hula Networks will apply the value of your legacy IT hardware toward the purchase of new IT equipment.

### Quality

All Hula Networks refurbished products go through a 12 step quality assurance testing procedure before being accepted into our AFR (Available for Resale) inventory. 1 year Hula Networks warrantee on all items at no additional cost.

### Delivery: Usually Overnight

Hula Networks refurbished hardware inventory is one of the most extensive in the industry. We carry substantial inventories of Cisco Systems and Juniper Networks equipment. Our extensive AFR (Available for Resale) inventory is available to you overnight. Strengthened by these partner alliances and professional service skill sets, we have the technical knowledge and resources to design, source (either electronically or through dedicated account staff), configure, implement, and support all of our customers' IT needs.

### Past Performance

Refurbished: Cisco Systems and Juniper Networks  
New OEMs: Adtran, Barracuda Networks, Brocade Communications, Ruckus Wireless

### Specialties

Unified Communications, Routing, Switching, Security, Storage, WAN Acceleration, Data Center, Virtualization, Server Consolidation, Wireless, Cable installation, service and maintenance

### Differentiators

We offer full turnkey wireless solutions. We specialize in new Ruckus Wireless, Aruba Networks, Adtran (Blue Socket), and refurbished Cisco Systems. Hula Networks can be your "one-stop-shop". Our engineers can implement a wireless solution that fits your specific needs. You may be looking for an entire wireless network or just engineered installation plans so you can have your own electricians install pre-configured hardware. Hula Networks' wireless engineering team provides a number professional services options. Our experienced engineers can design your new wireless network using leading edge virtualization tools. We can provide project management for your entire WLAN installation.

### Wireless Professional Services

- Indoor and Outdoor Wireless Network Design
- RF Spectrum Analysis
- Site Survey (Pre and Post Deployment)
- Wireless Network Installation
- Hardware Sales, Configuration and Support
- WLAN Troubleshooting

### Company Data

Hula Networks Inc. empowers government agencies and contractors to increase productivity, efficiency, and cost savings through the best people, practices, and knowledge in the technology industry. We accomplish this by providing access to world-class IT products and services, top level manufacturer certifications, software and strong business practices. Through this comprehensive offering, Hula Networks delivers the choices, tools, and value for organizations to optimize their IT infrastructure and supply chain processes.

- DUNS 11-166-2388
- SBA certified #50084, Privately Held
- NAICS: 423430, 423690, 334112, 334119, 238210
- CAGE Code: 3Y5P9
- Accept Credit and Purchase Cards
- GSA Schedule (Coming Soon)

